

W E L C O M E

Online Grooa Training

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Trust-based Collaboration



You are YOUR BRAIN



“You are your brain. If you want to understand why you feel the way you do, how you perceive the world, why you make mistakes, how you are able to be creative, why music and art are inspiring, indeed what it is to be human, then you need to understand the brain.”



Jeff Hawkins
Executive Director
Redwood Center for Theoretical Neuroscience
University of California, Berkeley

The two main functions of **OUR BRAIN**



To preserve the species, the brain has two fundamental functions

Protect from Threat



Connect and Nurture

To PROTECT us our Brain uses FEAR

We are programmed to classify
anything new and unfamiliar
as a potential threat
which elicits a preconscious defensive reaction.
Our brain instantly gets our body in a state of alert.



To CONNECTS us our Brain uses **TRUST**

To encourage nurturing and collaboration
essential to survival
our brain unleashes a system of rewards:
empathy, attraction, love, friendship



We are constantly balancing FEAR vs. TRUST

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More fearful/cautions:
Less connected
Lower empathy
Less curious
Less collaborative



More trusting /open:
More at risk of getting hurt
Less attentive/focused to tasks

FEAR

TRUST

Do we let instincts make our behavioral choices?

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Awareness and Neuroplasticity

Learn to
Respond instead of **Reacting**:

Being **aware** of our instinctive
reflexes allows us to choose
our behavior



Neuroplasticity

There is evidence that by
practicing conscious responses,
we can decrease density of
grey matter in the amygdala,
which becomes less reactive

Effective Trust-based Collaborations

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When Fear rules:

- Inward focus
- Status quo
- Red Tape
- Limited learning



When Trust rules:

- Outward focus
- Growth and development
- Agile
- Enhanced learning

Trust is a Choice

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Credibility is earned through consistency, integrity and knowledge

Trusting is an intentional act of generosity that is usually reciprocated by trust